

Home-Value Conversation Prep Sheet

Organize the facts, updates, priorities, and questions that can make a market conversation more useful.



Prepared for **The Property Place**

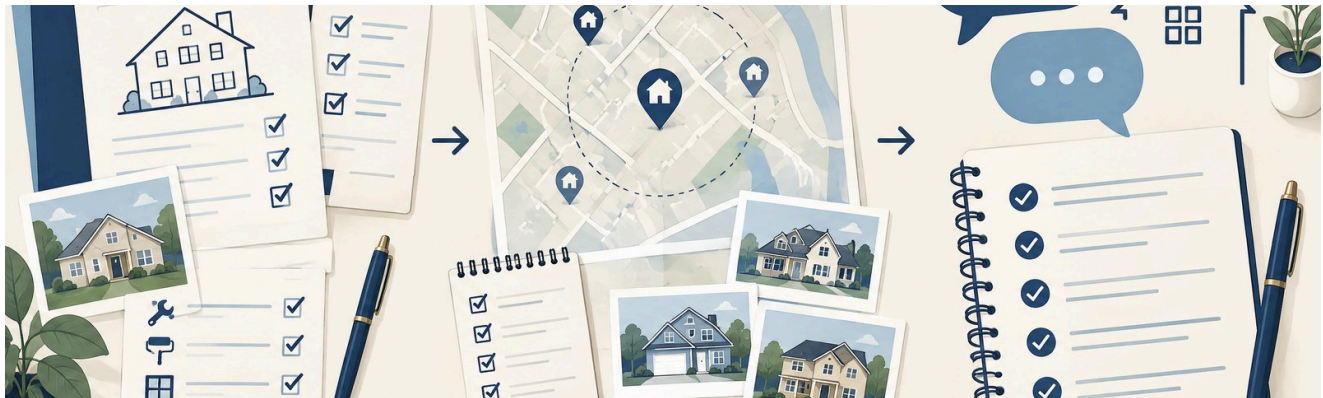
Titusville, Florida

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1 Begin with the facts you know

A useful home-value conversation starts with accurate property information and clear goals. A comparative market analysis can help frame a discussion, but it is not an appraisal and does not guarantee a sale price or outcome.

A helpful reminder. You do not need a perfect file before asking questions. Start with what you know, note what needs confirmation, and avoid placing sensitive financial information in an ordinary inquiry form.



Organize

Compare

Discuss

1.1 Property details to organize

- ☐ Property address, property type, approximate size, bedroom and bathroom count.
- ☐ Major updates or repairs, with approximate dates and permits when applicable.
- ☐ Features that may matter to buyers, such as lot, garage, layout, outdoor space, or accessibility.
- ☐ Your likely timing, priorities, and questions about preparing or listing the home.
- ☐ Items that still need verification before they appear in marketing or transaction documents.

My most important goal

2 Free information you can use

Use these short subjects to prepare for a buyer, seller, or market-analysis conversation. Mark what matters now and keep the rest for later.

What a market analysis covers

Comparable sold listings can inform a conversation. Ask how property type, location, condition, timing, and features are considered.

Preparing for a value discussion

Organize accurate home facts, recent updates, known conditions, and the questions you want answered.

Setting useful search criteria

Buyers can clarify location, price range, property type, size, timing, and must-have features.

Using listing alerts thoughtfully

Ask how matching listings are selected and confirm availability, features, and status before relying on an alert.

Reading a property listing

Verify property details, measurements, features, disclosures, and questions with the appropriate professionals.

Preparing the next conversation

Write down priorities, timing, uncertainties, and the official contact path you want to use.

2.1 Published services to discuss

- Comparative market analysis requests
- Home-selling information
- Dream Home Finder buyer inquiries
- Property-search tools and listing alerts
- Featured-listing information

Property facts or questions I still need to verify

3 Questions to bring with you

- ☐ Which comparable sales are most relevant, and why?
- ☐ How is a comparative market analysis different from an appraisal?
- ☐ Which property facts, updates, or conditions should be verified before marketing?
- ☐ What steps belong in a buyer or seller preparation plan?
- ☐ Which legal, title, lending, inspection, tax, or insurance questions need another qualified professional?
- ☐ What is the best way to receive current listings or request a follow-up conversation?

My priority question:

Conversation notes:

3.1 Contact and verify current information

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321-268-0868 · [Official contact page](#)

- [Official website](#)
- [Market-analysis request](#)
- [Dream Home Finder](#)

Important notice. General educational information only. This worksheet is not an appraisal and does not provide legal, lending, title, inspection, tax, insurance, or real-estate advice. Property facts and market conditions change. Confirm current information and obtain advice from the appropriate qualified professionals.